

Models and Simulation for Bulk Gas Production and Distribution

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AIR PRODUCTS

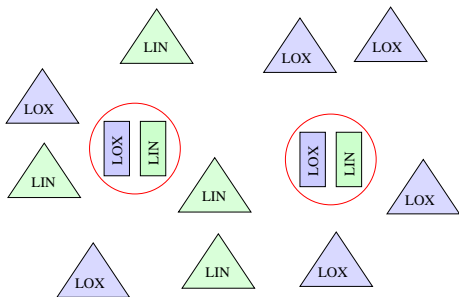
EWO Annual Meeting

Pittsburgh, Pennsylvania

November 13, 2007

Liquid Bulk Gas Production-Distribution

- Sites \mathcal{S}
- Products $\mathcal{P} = \{\text{LOX}, \text{LIN}\}$
- Customers \mathcal{C}



Planning Problem

How should one set production levels at the sites $s \in \mathcal{S}$ and sourcing decisions (amount delivered from $s \in \mathcal{S}$ to $c \in \mathcal{C}$) in order to meet customer demand at minimum cost?

What Did We Do

Research Objectives

- 1 What is **benefit** of considering finer-grain model
- 2 What is **benefit** of stochastic/robust planning models.

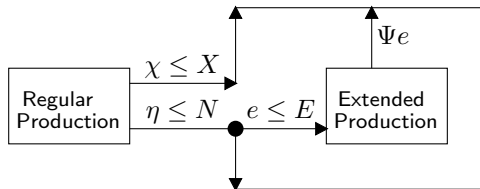
Research Deliverables

- 1 Optimization Models for Production/Distribution
- 2 Simulation Engine for Production/Distribution
 - Hooked directly to optimization models (**XPRESS-MP**)
- 3 Formats and input for “real data” from AP

Bulk Gas Wrinkles

Production

- Most sites operate in **two modes**: Regular and extended
- Can change “fraction” of LOX as opposed to LNI



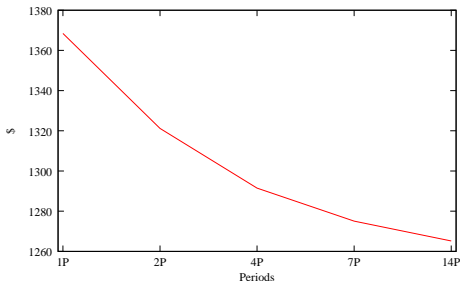
Competitor Arrangements

- Enter contractual “take-or-pay” arrangements with competitors
- Allowed to remove (equal) fixed amount of product from each other’s sites:

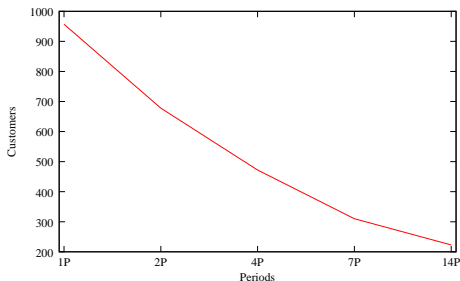
Impact of Finer Grain – Random Instances

- Pictures show simulated total cost and customer outages/month as a function of the number of periods in the planning model

Cost

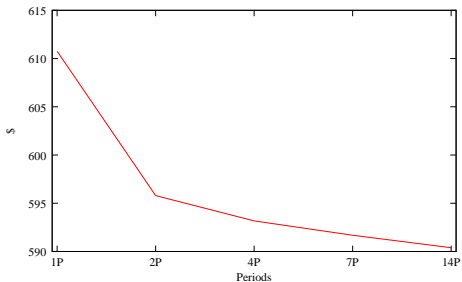


Outages

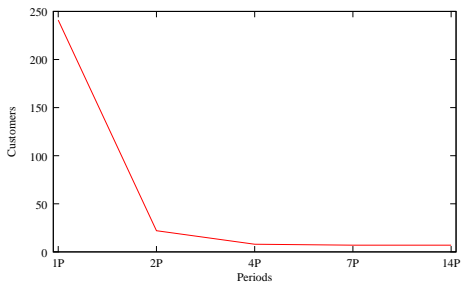


Impact of Finer Grain – Real Instance

Cost



Outages



What's Next? (Actual Slide from 2006)

Transfer Technology to Air Products

- Run on Real Data
 - Need to write code to instantiate objects from data files

Keep Considering Uncertainty!

- Minimax Model
- Robust Optimization Model
- Stochastic model
- **Disruption Planning**: consider more “extreme” scenarios. Help build “contingency lists” for sourcing decisions.

Hooray for Us!

- We did all of these things, save for the last one—A focus for 2008!

Opt. Under Uncertainty Primer

Optimization Problem

$$\min_{x \in X} f(x)$$

- The **real** cost of doing bizness is $F(x, \omega)$
 - x : Variables you control
 - ω : Variables you don't

Robust (Minimax) Optimization

$$\min_{x \in X} \max_{\omega \in \mathcal{U}} F(x, \omega)$$

- $\omega \in \mathcal{U}$: Some **uncertainty set**

Stochastic Optimization

$$\min_{x \in X} \mathbb{E}_{\omega} F(x, \omega)$$

- $\omega \in \Omega$ for some **probability space** $(\Omega, \mathcal{F}, \mathbb{P})$.

What's Next? A Stochastic Model

The World Is Random!

- In the planning model, make parameters functions of some random variable ω
- $M_{st}(\omega), N_{st}(\omega)$: Production Capacity Uncertain
- $B_{pct}(\omega)$: Demand for product p from customer c in period t is uncertain
- $z_{prt}(\omega)$: Amount of product p contract partner takes out at site r in period t is uncertain. Typically $\sum_{r \in \mathcal{R}} \sum_{t \in \mathcal{T}} z_{prt}(\omega) = \Phi_p$

We Love Σ , Yes We Do!

$$\min \sum_{p \in \mathcal{P}} \sum_{s \in \mathcal{S}} \sum_{n \in \mathcal{N}} \eta_n (\alpha_{psn} x_{psn} + \beta_{psn} e_{psn} + \gamma_{ps} I_{psn}) + \sum_{p \in \mathcal{P}} \sum_{s \in \mathcal{S}} \sum_{c \in \mathcal{C}} \sum_{n \in \mathcal{N}} \eta_n (f_{sc} y_{pscn}) + \sum_{p \in \mathcal{P}} \sum_{c \in \mathcal{C}} \sum_{n \in \mathcal{N}} \eta_n (\delta) \quad (1a)$$

$$\text{s.t.} \quad \sum_{p \in \mathcal{P}} x_{psn} \leq M_{sn}, \quad \forall s \in \mathcal{S}, \forall n \in \mathcal{N} \quad (1b)$$

$$\sum_{p \in \mathcal{P}} e_{psn} \leq N_{sn}, \quad \forall s \in \mathcal{S}, \forall n \in \mathcal{N} \quad (1c)$$

$$x_{psn} \leq \Lambda_p M_{sn}, \quad \forall p \in \mathcal{P}, \forall s \in \mathcal{S}, \forall n \in \mathcal{N} \quad (1d)$$

$$e_{psn} \leq \Lambda_p N_{sn}, \quad \forall p \in \mathcal{P}, \forall s \in \mathcal{S}, \forall n \in \mathcal{N} \quad (1e)$$

$$\sum_{s \in \mathcal{S}} y_{pscn} + u_{pc, \rho(n)} - v_{pc, \rho(n)} - B_{pcn} = u_{pcn} - v_{pcn}, \quad \forall p \in \mathcal{P}, \forall c \in \mathcal{C}, \forall n \in \mathcal{N} \quad (1f)$$

$$\sum_{c \in \mathcal{C}} y_{prcn} - I_{pr, \rho(n)} - x_{prn} - e_{prn} + I_{prn} = -z_{prn}, \quad \forall p \in \mathcal{P}, \forall r \in \mathcal{R}, \forall n \in \mathcal{N} \quad (1g)$$

$$\sum_{c \in \mathcal{C}} y_{pscn} - I_{ps, \rho(n)} - x_{psn} - e_{psn} + I_{psn} = 0, \quad \forall p \in \mathcal{P}, \forall s \in \mathcal{S} \setminus \mathcal{R}, \forall n \in \mathcal{N} \quad (1h)$$

$$\sum_{q \in \mathcal{Q}} x_{pqn} + \phi_{pn} = \phi_{p, \rho(n)}, \quad \forall p \in \mathcal{P}, \forall n \in \mathcal{N} \quad (1i)$$

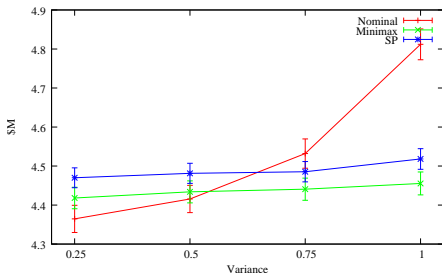
$$\sum_{p \in \mathcal{P}} \sum_{c \in \mathcal{C}} d_{sc} y_{pscn} \leq D_{sn}, \quad \forall s \in \mathcal{S}, \forall n \in \mathcal{N} \quad (1j)$$

$$\sum_{c \in \mathcal{C}} d_{sc} y_{pscn} \leq K_{psn}, \quad \forall p \in \mathcal{P}, \forall s \in \mathcal{S}, \forall n \in \mathcal{N} \quad (1k)$$

$$I_{psn} \leq U_{ps}, \quad \forall p \in \mathcal{P}, \forall s \in \mathcal{S}, \forall n \in \mathcal{N} \quad (1l)$$

Random Instances—Total Cost

- Chart shows simulated total cost of different policies: x_N , x_{MM} , and x_{SP} , as the “true” variance of customer demand varies



- Surprising Result: Minimax does better in simulation than SP.
- Only a “small” (like 5-10) outcomes considered

A Final Use!

- Having a realistic, reliable simulator can be very useful.
- AP wanted to answer the question: How much is the “take-or-pay” contract worth to us?

	Total Cost (\$M)	Production Cost (\$M)	Delivery Cost (\$M)	# Outages
With Contract	2.03	1.45	0.58	7
No Contract	2.06	1.45	0.61	7

EWO Outcomes

Great Outcomes

- Simulation code and optimization models turned over to AP
- Research shows possible benefits to considering finer grain models
- Research shows possible benefit to more robust PD planning models
- Research shows the benefit of combining simulation with optimization

Even Better Outcomes

- Jerry hired by AP
- We wrote a paper! :-)

Lehigh EWO – 2008 and Beyond!

- Will continue the existing research effort for developing computational tools for EWO problems
- The major contribution of this project will allow for efficient optimization of large-scale process industry problems
- The models will address the problem of coordinated optimization across different functions (purchasing, manufacturing, distribution, and sales), across different geographical areas, and across different levels (strategic, tactical, and operational) in a company

Lehigh Projects

- Air Products: Design and optimization of supply chain under risk of disruptions. Electricity Contract Pricing.