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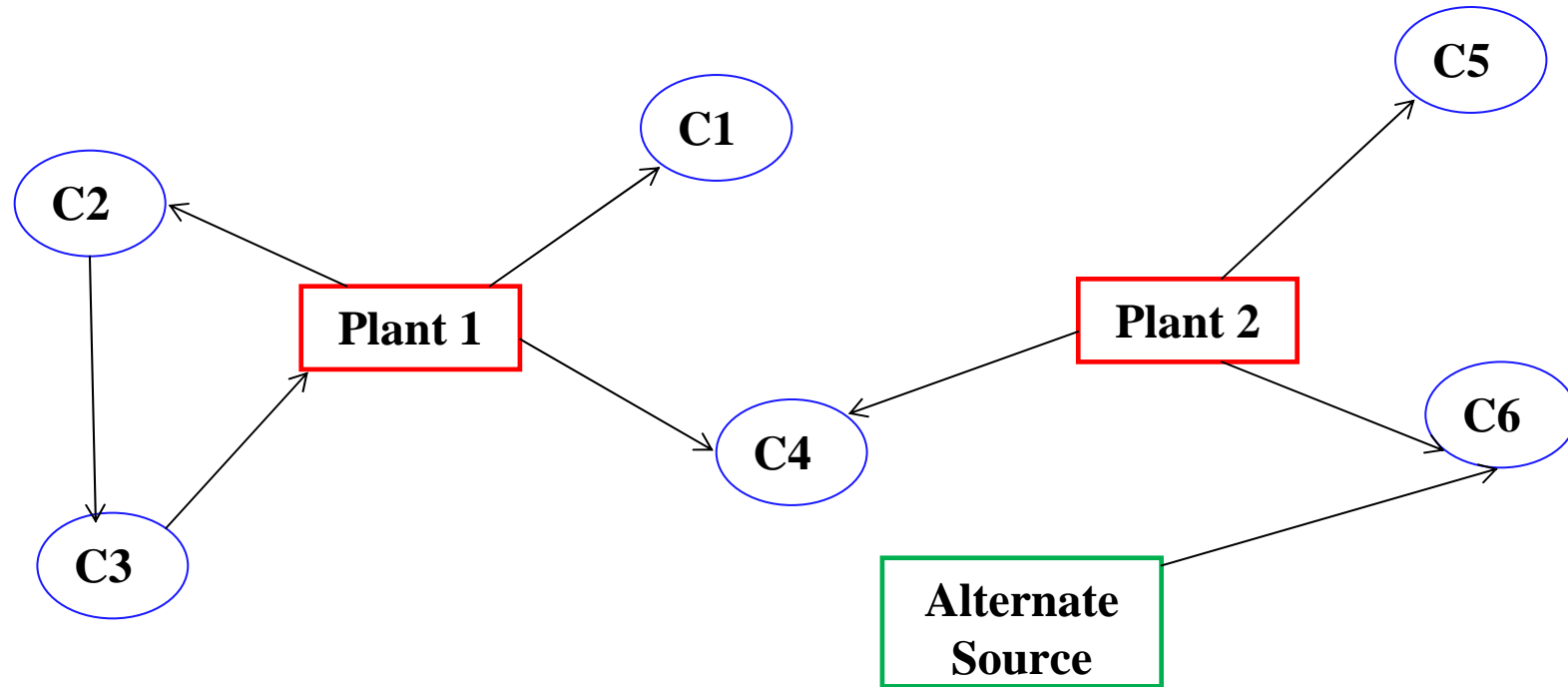
Production-Distribution Coordination for Optimal Operational Planning of an Industrial Gases supply-chain

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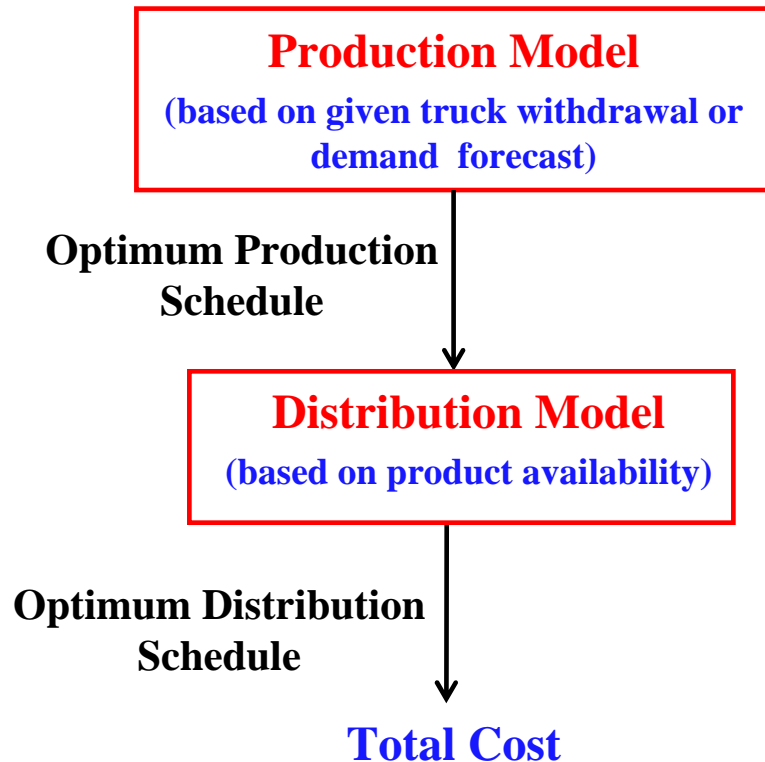
Industrial Gases Supply-Chain



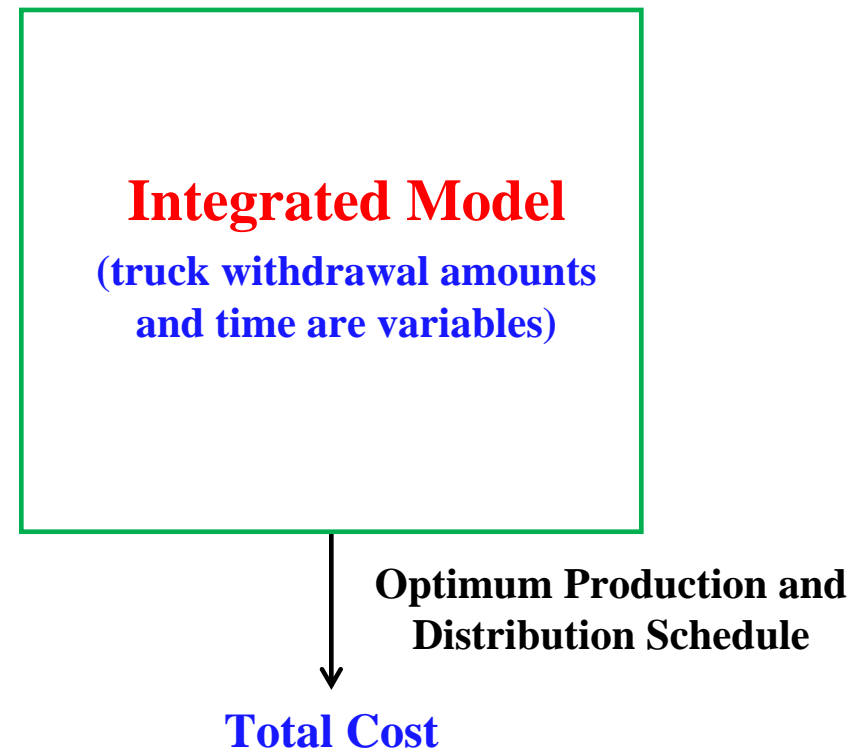
- **Multiple Plants**
- **Multiple Products (LIN Liquid Nitrogen, LOX Liquid Oxygen etc.)**
- **Over-the-fence, call-in and distributed customers (*some shared customers*)**
- **Storage facilities at production sites and customer locations**
- **Delivery Modes and Routes**

Sequential vs. Simultaneous Approach: Key Differences

Sequential Strategy



Simultaneous Strategy



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Goal

To quantify and access the savings associated with the Production-Distribution Coordination at Operational Level using an approximate model

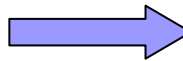
Production-Distribution Coordination: Multi-plant Level

**Multi-plant
Sequential
(Multiple Sourcing)**

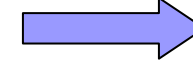
Currently used



**Production
Schedule**



**Distribution
Schedule**

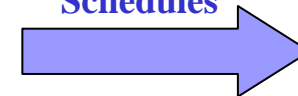


*Coordination among plants for production and for Distribution **Individually***

**Multi-plant
Simultaneous
(Multiple Sourcing)**



**Production and
Distribution
Schedules**



*Coordination among plants as well as Production-Distribution (**Fully Integrated**)*

Production-Distribution Coordination Levels

	Sequential		Simultaneous
	<i>Based on Truck Withdrawal Forecast</i>	<i>Based on Demand Forecast</i>	
Single Plant (Single Sourcing)	No Coordination b/w plants and production-distribution (production depends on truck forecast)	No Coordination b/w plants and production-distribution (production depends on demand forecast)	Coordination b/w production-distribution but No coordination b/w plants (partially integrated)
Multi-plant (Multiple Sourcing)	Coordination b/w plants but No Coordination b/w production- distribution (production depends on truck forecast)	Coordination b/w plants but No Coordination b/w production- distribution (production depends on demand forecast)	Coordination b/w production-distribution as well as plants (fully integrated)

Truck withdrawal is a
given parameter

Freeze the product
demand instead truck
withdrawals

Truck withdrawal is
a variable in the
optimization model

Toy Problem Statement

Given

- *3 Plants, 2 main products (LIN, LOX)*
- *3 modes for each plant and respective capacities (hi LOX, hi LIN, shut-down)*
- *17 Customers (truck delivery), 42 Pick-up customers, 2 alternate sources*
- *14 time periods (peak and off-peak), 20 trucks (10 for LIN, 10 for LOX)*
- *Demand, min/max inventory, distance, Electricity price etc. data*

Decisions in each time period t

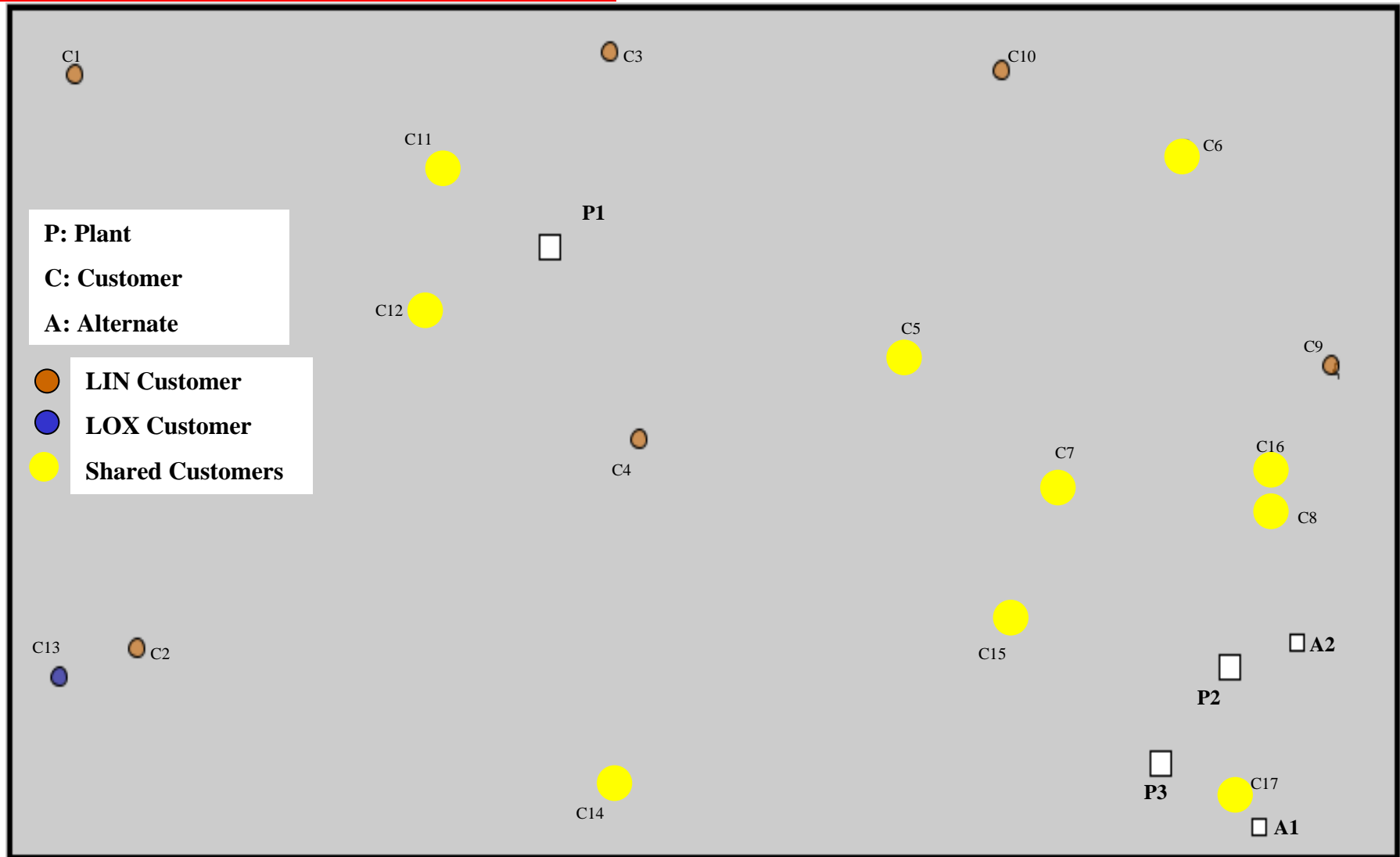
- *Production rates at each plant*
- *Inventory levels at customer locations and plants*
- *How much product to be delivered to each customer through which route*

Objective Function

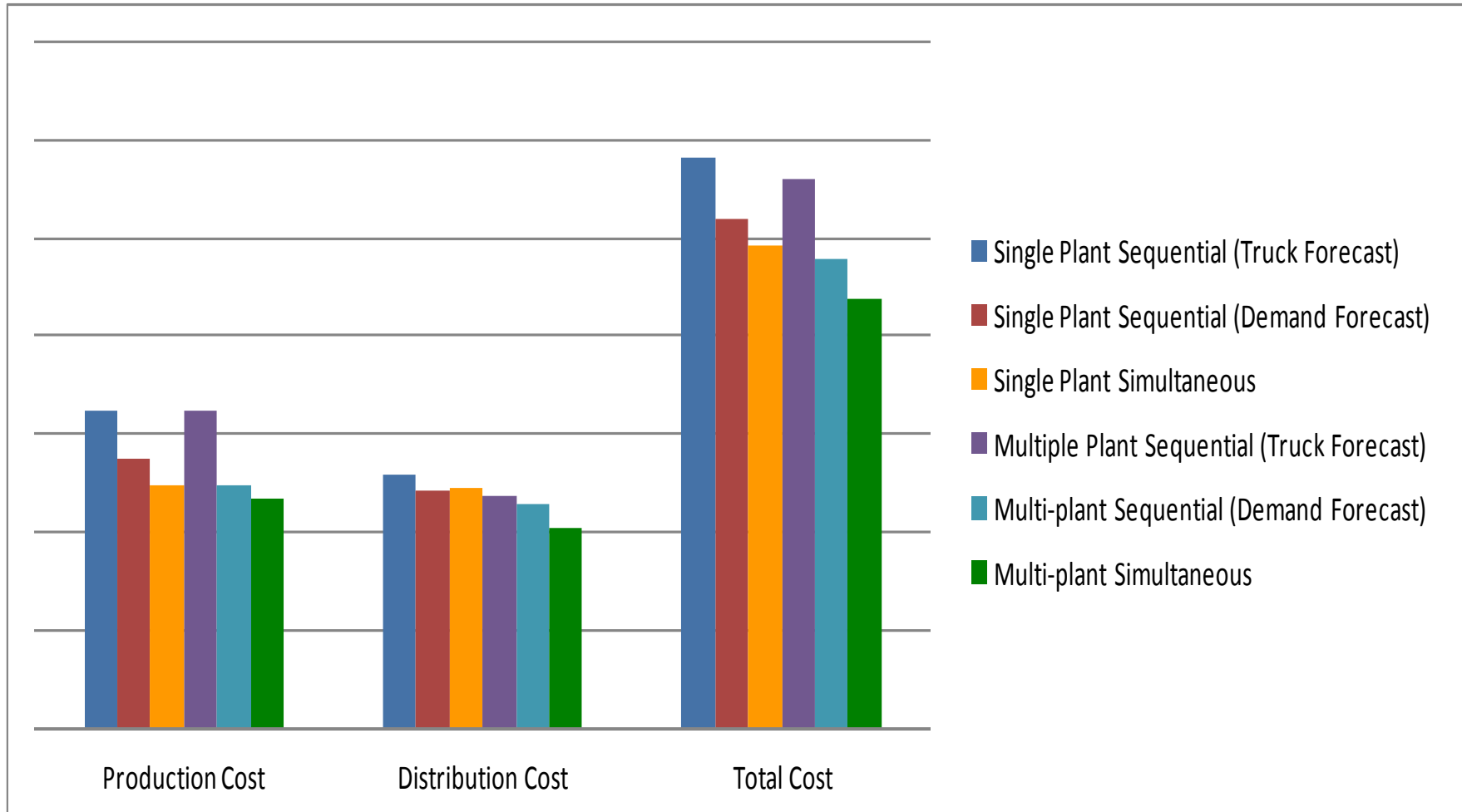
- *Minimize total production and distribution cost over planning horizon (1 week)*

Results: Multi-plant Simultaneous vs. Sequential Models

Comparison: Shared Customers Deliveries



Results: Toy problem (Production-Distribution Coordination Levels)



Conclusions

- **Simultaneous and Sequential MILP Models** are proposed for optimal operational planning of industrial gases.
 - *Multiproduct*
 - *Multi-plant*
 - *Variety of customers*
 - *Routing decisions*

- Numerical results on **test case** show **significant potential savings (~10%)** and different production/distribution schedules with the coordination due to switching sourcing/routing strategies, electricity price differences, better inventory management...

- **Simultaneous Model** will further be extended to include other **details on production and distribution sides** to be more realistic. This will allow to further confirm the promising results obtained till now.